



Wyandot County Office of Economic Development Bi-Monthly Newsletter

Dates & Events

April 21st - 8:15 a.m.
[Wyandot Employment Task Force](#)
Virtual Meeting

May 10th - 4:00 p.m.
[WCOED Board Meeting](#)
Vaughn Industries Training Room

[Click here for additional local events](#)

WCOED Dashboard

State Procured Leads	321
WCOED Leads	77
Website Visits (1st time)	36,502
Capital Investment from	\$145,722,000
Capital Investment from	\$183,670,135
Jobs Created	1,111
New Annual Payroll	\$35,122,455
Jobs Retained	4,370
Annual Payroll Retained	\$212,166,349
Grant Dollars Submitted	\$15,949,275
Grant Dollars Approved	\$6,212,023
Incentive Value Secured	\$5,316,804
Business Retention & Expansion (BR&E) Visits	254

Note - numbers are cumulative estimates from the organization's inception intended to give board members a snapshot of the overall impact.

WCOED Conducting Member Outreach

If you are a WCOED member, sometime over the next several months you will receive a message from our office to schedule a touchpoint meeting. This year the Wyandot County Office of Economic Development is making a concerted effort to touch base with all of our members.

As was decided by the Strategic Planning Committee earlier this year, creating opportunities to engage and reengage with members will be a top priority in 2021. Due to our limited board meeting schedule every other month coupled with the fact that not all members regularly attend those meetings, and the turbulent 2020 faced by all businesses in general, this is an effort meant to benefit both our members and our local economic development organization.

These touchpoints will serve as an opportunity to understand what is currently happening in your organization and to discuss your ideas of how we can continue to be an asset to you and our community.

As always, all members are encouraged to preemptively reach out to us if you would rather not wait to be contacted by our office. We look forward to having further dialogue with all of you soon.





WCOED Member Spotlight

Hancock-Wood Electric Cooperative

This month's WCOED Member Spotlight highlights silver level member Hancock-Wood Electric Cooperative. HWE is represented on the WCOED board by Curt Croy, Director of Business Development. The following was submitted by HWE:

Hancock-Wood Electric Cooperative is a non-profit, member-owned electric utility serving more than 11,000 members with more than 13,000 accounts throughout 10 northwest Ohio counties.

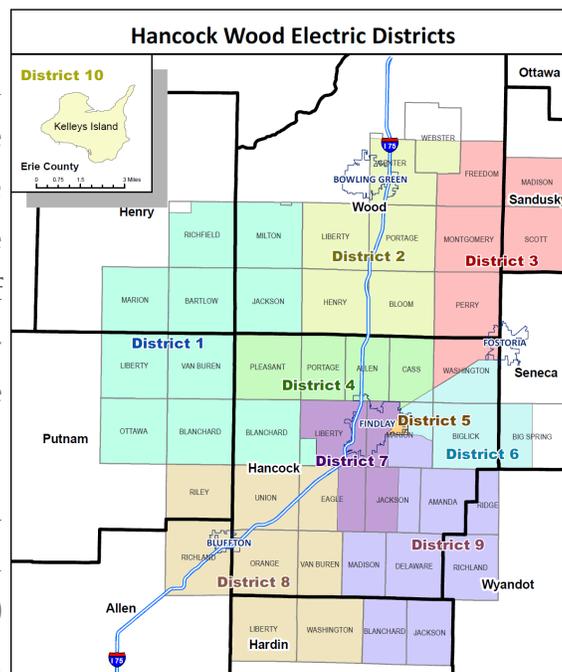
Hancock-Wood was founded on April 20, 1938, to provide electricity to people in the immediate rural area. The Co-op expanded, because of demand, into other northwest Ohio counties over the decades.

Hancock-Wood is governed by a member elected Board of Trustees, overseeing 10 districts in portions of Allen, Erie, Hancock, Hardin, Henry, Putnam, Sandusky, Seneca, Wood and Wyandot counties.

Today, in addition to providing safe, reliable electric service, Hancock-Wood provides member benefits including patronage capital, rebate programs, family-oriented events, Annual Business Meeting, improved outage response via its SCADA systems, and access to its affiliate company, Prism Propane Services of Ohio, LLC. Hancock-Wood is community oriented and has donated over \$600,000 to

local non-profits through our Operation Round Up Program since its inception in 2008. In addition to the grant programs, we also provide seven scholarships to high school students each year.

In 2020, Hancock-Wood was recognized for achieving its highest member satisfaction survey results which is compared to other utilities in the industry. Hancock-Wood received an 87, compared to investor-owned and municipal utilities who both received 72.





NGL to Construct New Transload Facility

The WCOED is proud to have the opportunity to work with and now welcome NGL Supply Company to the Wyandot County community. The company has planned a new gas transload facility near the Village of Sycamore for many months, which is set to soon see construction.



Through the work of many, the company was approved assistance for its project last week by the Ohio Rail Development Commission. Following is the official ORDC press release:

On March 10, 2021, the Ohio Rail Development Commission (ORDC) approved a grant in the amount of \$50,000 and a loan of \$500,000 to NGL Supply Co., Ltd. (Sycamore Terminal Company, LLC (STC)) in order to install rail infrastructure at its new transfer facility near Sycamore, Ohio. STC will invest more than \$5 million at the project site and will hire two new employees.

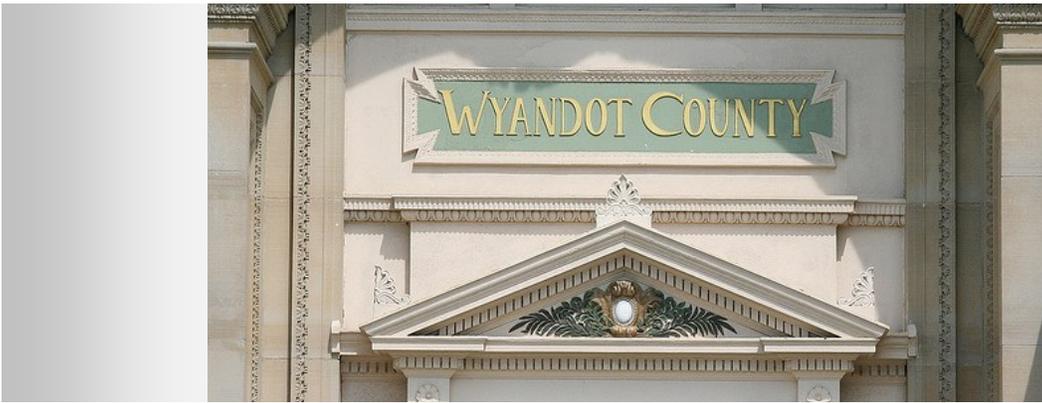
STC's parent is a Canadian company, formed in 1972 in Calgary, Alberta. A wholesale distributor of propane, butane, natural gas liquids and olefins, the NGL Group operates in 47 states and eight provinces across North America. The



NGL Group includes 10 terminals, 2,300 rail cars and over sixty freight carriers who enable the delivery of more than 110,000 barrels per day of products to their customers. The transfer facility near Sycamore will be NGL's first location in Ohio. The \$5,270,000 facility will have 180,000 USG of capacity, with an eight-railcar unloading rack and two truck loading racks. In total, there will be 12 car spots on-site. Rail service will be provided by the Wheeling & Lake Erie Railway. The on-site rail infrastructure itself is estimated at \$470,000, with additional expenses for loading and unloading equipment. Total capacity of the facility will allow the throughput of the site to heat approximately 35,000 homes in the NW Ohio/Sycamore area.

Currently, gas is trucked into the area from refineries 100+ miles away. Utilizing rail will allow end customers to better take advantage of the long-haul efficiencies inherent to rail. John Blysiuk, Vice President, Engineering Services, NGL, said "NGL Supply Terminals Company is proud to announce the Sycamore Propane Terminal. With the support of the Ohio Rail Development Commission, County of Wyandot and Wheeling and Lake Erie Railway, the Sycamore Terminal will open the fall of 2021. With our focus on safety and reliability of supply, the Sycamore Propane Terminal will provide economic, safe, clean, low carbon energy to the community."

(Source: Ohio Rail Development Commission, 10 March 2021. *ORDC Approves Grant and Loan to NGL Supply Company, Ltd.*)



Wyandot County News

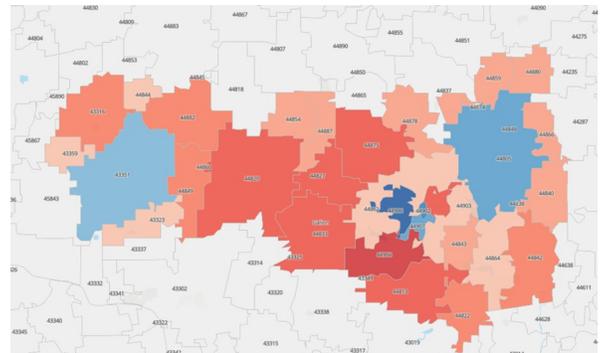
CEDS Process Underway

The 4-county U.S. 30 Corridor CEDS (Comprehensive Economic Development Strategy) involving Wyandot, Crawford, Richland, and Ashland Counties is quickly taking shape. The steering committee, made up of economic development leadership, has held biweekly meetings to identify data sets for use in the plan. Commuting, migration, and business patterns such as those below are examples of the type of data that will inform further action and focus of the plan. A larger community advisory committee including representatives from each county will hold monthly meetings and further guide analysis, planning, and outreach as the 12-month effort moves forward.



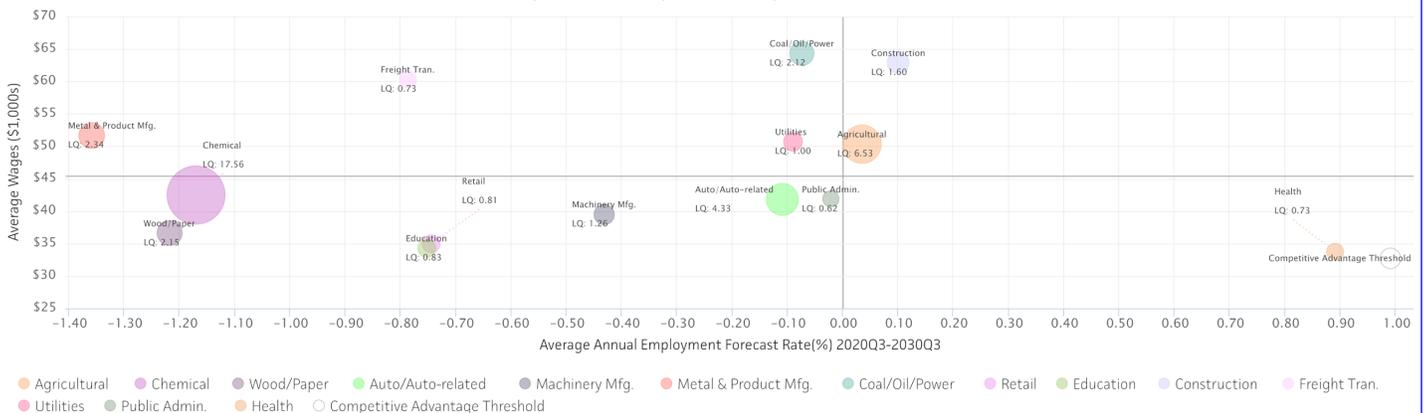
U.S. 30 Corridor - Top 5 Zip Codes with Inward Flow

Zip Name	Zip Code	2020 Net Commuters
Mansfield	44906	4,859
Mansfield	44902	3,523
Ashland	44805	1,861
Mansfield	44907	1,612
Upper Sandusky	43351	1,212
U.S. 30 Corridor		--10,754



Source: EMSI

Industry Clusters for Wyandot County, Ohio as of 2020Q3



Source: JobsEQ® Data as of 2020Q3



Ohio Economic Development News

Governor DeWine Signs Ohio Transportation Budget

March 31, 2021 (COLUMBUS, Ohio)— This week Ohio Governor Mike DeWine signed House Bill 74, Ohio's Fiscal Year 2022-2023 transportation budget, into law. The \$8.3 billion over the biennial includes:

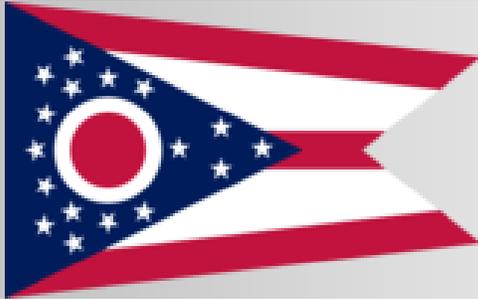
- \$318 million for highway safety projects.
- \$2.6 billion for other state-maintained roadway improvements.
- \$2.4 billion for local roadway improvements.
- \$74 million in public transit.
- \$116 million for the Public Works Commission, including \$14 million for emergency road-slip repair.
- \$8 million for electric vehicle charging station grants through the Ohio Environmental Protection Agency.

Additionally, the biennial budget includes various provisions to enhance and expand services offered by the Bureau of Motor Vehicles, requires the completion of classroom or online instruction for driver's training before beginning behind-the-wheel instruction, repurposes closed weigh stations, and creates a school zone around a preschool.

Governor DeWine also signed the following bills into law today.

- Senate Bill 18, sponsored by Senators Kristina Roegner and Tim Schaffer, incorporates federal Internal Revenue Service (IRS) changes into Ohio's tax code, amends Section 36 of House Bill 481 of the 133rd General Assembly to modify the law governing taxation, and declares an emergency.
- House Bill 128, sponsored by Representatives Jim Hoops and Dick Stein, repeals nuclear provisions of House Bill 6 of the 133rd General Assembly and makes changes to electric utility service law.

(Source: Press Release. 31 March 2021. Governor of Ohio Mike DeWine, *Governor DeWine, Signs Ohio Transportation Budget*)



Ohio Economic Development News

Another TechCred Funding Round Open for April

The next TechCred application period opened April 1st and closes April 30th at 3:00 p.m.

Businesses with employees who have completed their TechCred training should submit proof of credential completion to receive reimbursement at [TechCred.Ohio.gov](https://www.techcred.ohio.gov).

Starting with the April round, the following updates have been implemented to further streamline the program:

- The length of the grant will be reduced from 18 months to 12 months from the award date.
- Training programs must start on or after the date of the award, not before, and must be completed in less than 12 months.
- Training providers are no longer eligible to receive reimbursement for employees trained in-house. If a training provider wishes to utilize TechCred to upskill their employees, they must use an external training provider.

Ohio

Mike DeWine, Governor

**Governor's Office of
Workforce Transformation**

Jon Husted, Lt. Governor and Director

The most recent TechCred application period closed at the end of January. 384 Ohio employers were approved for funding, resulting in Ohio employees earning up to 4,736 technology-focused credentials. The January round was record-setting, as almost 100 more employers were approved, in addition to more credentials being approved, than the previously most successful round.

With the recent approvals announced, a total of 1,168 Ohio employers have been approved for funding, supporting the earning of 19,841 tech-focused credentials by Ohio employees.

You can learn more about the program at [TechCred.Ohio.gov](https://www.techcred.ohio.gov).

(Source: Press Release. 16 March 2021. Ohio Governor's Office of Workforce Transformation, *January TechCred Round Funds Nearly 5,000 Credentials, Program Updates Announced*)



Website Analytics

The audience overview shows improved performance across all major Google Analytics website traffic metrics for the most recent 2-month period.

Important items to note for the months of February & March:

- 1,134 total users
- 1,081 new users
- 00:01:08 avg. visit duration
- 1.99 pages viewed on average per visit
- 302 (27%) of users were from mobile devices

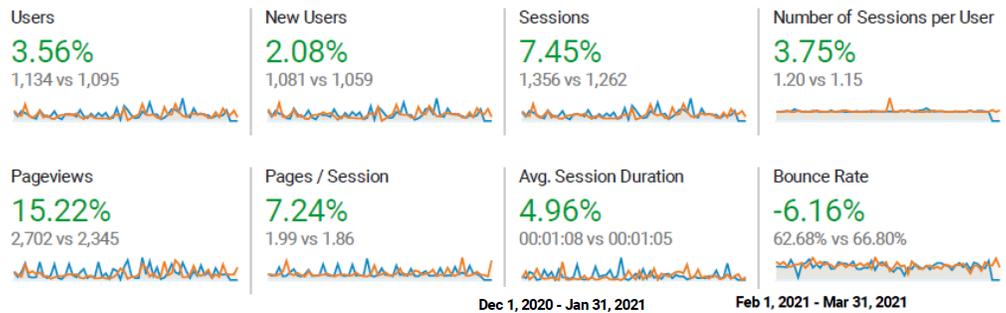
Top 10 cities where visits originated & percent of total:

1. Upper Sandusky - 12.8%
2. Boardman - 10.22%
3. Cincinnati - 6.44%
4. Columbus - 4.73%
5. Ashburn - 4.3%
6. Findlay - 3.01%
7. Carey - 2.06%
8. Cheyenne - 2.06%
9. Tiffin - 1.98%
10. San Antonio - 1.55%

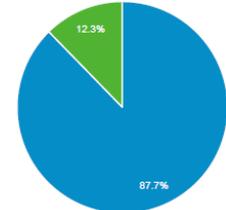
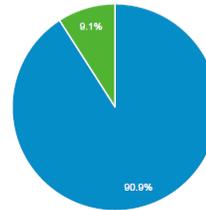
Monthly Comparison

The following is a representation of WCOED website statistics for the most recent months of February & March vs. December & January.

Audience Overview



■ New Visitor ■ Returning Visitor

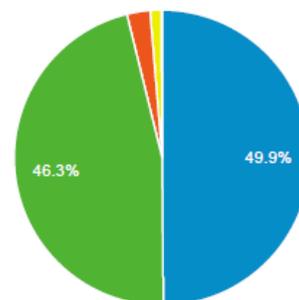
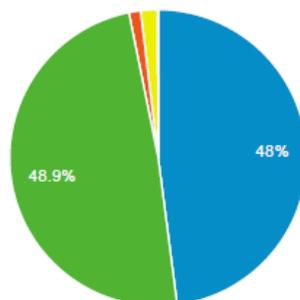


Acquisition Report

The means by which audience accessed the website were fairly consistent for the most recent two month period when compared to the two months prior. The majority of users access the site directly and via an organic internet search.

Dec 1, 2020 - Jan 31, 2021

Feb 1, 2021 - Mar 31, 2021



■ Organic Search
■ Direct
■ Social
■ Referral
■ (Other)



Mission Statement

The WCOED was established to assist existing local businesses in economic development projects enabling them to remain profitable and competitive. In addition, we strategically research existing supply chains and regional industries to target and recruit new businesses development into the community. Ultimately, it is our intent to help improve the overall economic viability and quality of life in Wyandot County and the various municipalities located therein.

Special Thanks to our Supporting Members



Platinum Members:



and The Wyandot County Board of Commissioners

Gold Members:

Blanchard Valley Health System
Carey Exempted Village Schools
Charles Construction Services, Inc.
Continental Structural Plastics
CSI Construction Services Inc.
Custom Glass Solutions
First Citizens National Bank
Freedom Caregivers
Hempy Water

Kimmel Corporation
Kirbys Sand & Gravel
M.C. Diversified
Mohawk Local Schools
National Lime & Stone Company
North Central Electric Cooperative
One Energy, LLC
Premier Bank
Quest Federal Credit Union

Reineke Motors, Inc.
Royon Electrical Products Co.
Schilling Propane Company
Sycamore Telephone Company
UIS Insurance & Investments
Upper Sandusky Schools
Upper United Development Corp.
WMS Marketing Services

Silver Members:

A-1 Printing
AEP Ohio
ACI Alvada Construction Co.
Edward Jones - Chris Daris
Fairhaven Community
Hancock-Wood Electric Coop.

Mid-Ohio Energy Cooperative, Inc.
Peterman Associates, Inc.
Pfeifer Hardware
Regina Vent Realty LLC
Roth Bacon Moon Attorneys, LLC
Union Home Mortgage

Village of Sycamore
Ward-Pahl CPA, LLC
Wyandot Chamber of Commerce
Wyandot County Skilled Nursing & Rehabilitation Center

Reciprocal & Ex-Officio Members:

Angeline School & Industries
Carey Area Chamber of Commerce
 Doug Frisch

Wyandot County Office of Economic Development

Greg Moon - Executive Director
 109 S Sandusky Ave, Room 16
 Upper Sandusky, OH 43351
 419-294-6404
gmoon@wcoed.com