

WCOED BI-MONTHLY NEWSLETTER

April 2026 / Issue 094



UPCOMING EVENTS

April 15th - 8:15am

Wyandot Occupational Resource Committee (WORC) Meeting
Wyandot Job & Family Services

April 23rd - 8:00am

[AI Training Session #4 - Using AI in Your Business Marketing](#)
Wyandot County EMS

May 20th - 8:00am

[Ohio TechCred: The Complete How-To Training Session](#)
Wyandot County EMS

[Click here for additional local events](#)

METRICS DASHBOARD

State Procured Leads	649
WCOED Leads	86
Website Visits (1st time only)	77,175
Capital Investment from Attraction Projects	\$688,312,000
Capital Investment from Expansion Projects	\$440,845,135
Jobs Created	1,699
New Annual Payroll Generated	\$76,182,942
Jobs Retained	6,175
Annual Payroll Retained	\$363,806,678
Grant Dollars Submitted	\$28,241,709
Grant Dollars Approved	\$18,800,132
Incentive Value Secured	\$14,368,546
Business Retention & Expansion (BR&E) Visits	311

Note - figures represent cumulative estimates from inception

Wyandot Port Authority Approves First Financing Deal

The Wyandot County Port Authority, a new tool to support local economic development, last week approved the terms of an initial capital lease financing project with Kalmbach Feeds.

The initial deal involves a significant expansion of Kalmbach Feeds' traditional production capabilities, which will include new processing, storage, and associated facilities. The capital lease financing program will ultimately award Kalmbach Feeds a sales tax exemption on the purchase of construction materials.

The estimated sales tax savings will in turn produce program fees, which will provide startup funding to the new Port Authority. These program fees will allow the Port, created in early February, the ability to function for years to come. In addition to its first financing project, the Port Authority board has been busy handling housekeeping items as the entity gets underway.

Last week the Port appointed Sara Pahl as its Treasurer, and executed a service agreement with the Wyandot County Office of Economic Development (WCOED). The WCOED will operate the Port Authority's day-to-day activities and will share in a portion of the Port's collected program fees for providing those services. The WCOED will strive to create deal flow for the Port Authority as its financing programs can provide significant advantages to local economic development projects.

Ultimately, the new Wyandot County Port Authority will bring significant advantages to both businesses contemplating area expansion projects, and to the capability and longevity of Wyandot County's economic development efforts. Port Authority board members are appointed by the Wyandot County commissioners in staggered terms. Many of the initial board appointees share an affiliation with the WCOED.

WCOED MEMBER SPOTLIGHT



Tuttle Construction

This month's WCOED Member Spotlight features silver level member Tuttle Construction Inc. Tuttle has been a WCOED silver level member since early 2024. Brent Stechschulte, Vice President, is the company's WCOED board representative.

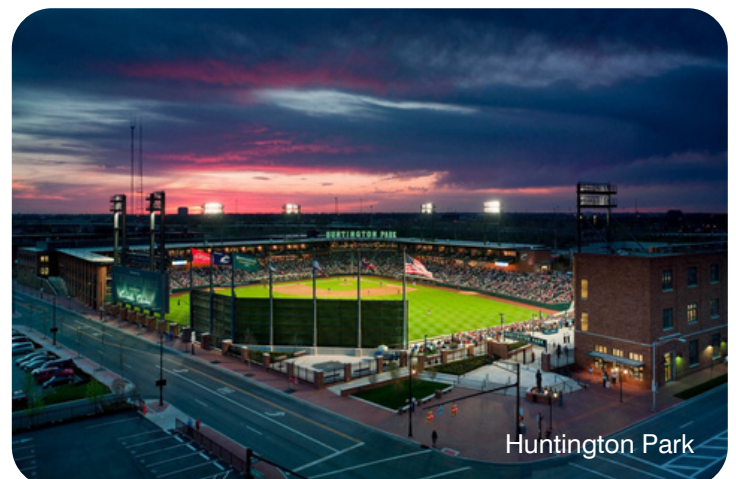
Based in Lima, Ohio, Tuttle Construction is an award-winning Commercial Construction company complete with the efficiency of a large business, while still maintaining the home-town family feel for its clients. Herbert U. Tuttle founded Tuttle Construction in 1928 on family values, and a strong, honest work ethic. In 2003, Touchstone CPM was established as a sister company to Tuttle Construction. With a focus on construction planning and management, Touchstone quickly emerged as a force to be reckoned with, completing over \$1.5 billion in public building projects.

Together with Tuttle Construction, they formed Tuttle Services, the parent company overseeing these two entities. In 2022, Nate Neuenschwander assumed the role as the 5th of President/CEO of Tuttle Services, the parent company of Tuttle Construction, and sister company Touchstone CPM.

Beginning in 1928, Tuttle Construction offered only General Contracting services. Today it not only offers General Contracting, but also specialty Self-Perform services including: Concrete, Structural Steel, General Trades, Masonry, Fireproofing, and Metal Buildings.

As these services were added so was the recognition of Tuttle Construction's work. Tuttle is a 7-time Build Ohio Award winner. In recent years, Tuttle secured three Build Ohio Awards in recognition of work on projects including the Ford Lima Engine Plant plant expansion in 2006, the Spirit of Caring Lima Memorial Health Systems in 2008, and the Mercy Health St. Rita's Graduate Medical Education Center in 2021.

Other notable projects in Tuttle's recent history include the Lima Family YMCA built in 1997-98, and Huntington Park, the current Columbus Clippers ballpark built in 2008-09.



WYANDOT COUNTY NEWS



WCOED & Wyandot Chamber Offer Free Trainings

The WCOED and Wyandot Chamber of Commerce partnered with Marion Technical College to offer a free Artificial Intelligence training series for local business partners. The monthly sessions began in January and will conclude with a session on April 23rd.

Topics covered included an introduction to AI, Using Microsoft Copilot to Increase Productivity, and Using AI to Tidy and Analyze Data. The final session will cover Using AI for Marketing and will take place Thursday, April 23rd @ 8:00 a.m. [Registration is available here.](#)

On Wednesday, May 20th, the WCOED and Chamber are bringing resource partners from the Center to Advance Manufacturing for a How-To Session on the Ohio TechCred Program. Registration is open to business and organizations of any kind.

Wyandot CHAMBER OF COMMERCE | **Marion Technical College** | **Wyandot** COUNTY, OHIO ECONOMIC DEVELOPMENT

AI TRAINING SESSION FOUR: MARKETING WITH AI

Our AI Session 4: Marketing with AI will be led by Mike White, bringing real-world insight into how businesses can actually use AI to elevate their marketing—not just in theory, but in practice. From creating content more efficiently to sharpening your messaging and reaching your audience more effectively, this session is built for those who want to stay relevant and competitive in a rapidly evolving space. Mike will break down what's working, what's worth your time, and how to start using these tools in a way that makes a real impact.

From practical applications to real-world examples, this session is designed to help you work smarter, not harder, and bring a fresh, modern edge to your marketing efforts.

If marketing is part of what you do—this is a session you don't want to miss.

**Thursday, April 23rd 8-10am Wyandot County EMS Building
401 N. Warpole St. Upper Sandusky, Ohio 43351
This is a no cost event, but registration is required.**

Register now at the link below or at wyandotchamber.com

CM CENTER TO ADVANCE MANUFACTURING | **Wyandot** COUNTY, OHIO ECONOMIC DEVELOPMENT | **Wyandot** CHAMBER OF COMMERCE

JOIN US FOR TECHCRED: THE COMPLETE HOW-TO

All the details, all your questions, one practical session

What's In It For You

- **TechCred simplified:** overview of eligibility, qualifying credentials, and training providers.
- **Apply with confidence & capture the full benefit:** Step-by-step timeline from choosing credentials to submitting for reimbursement.
- **Avoid costly pitfalls:** The documentation to keep and the common mistakes that cause delays or denials.
- **Get answers fast:** Live Q&A and quick consults for your specific use case.
- **Leave with a toolkit:** Checklist, key dates, and contacts so you can apply confidently after the session.

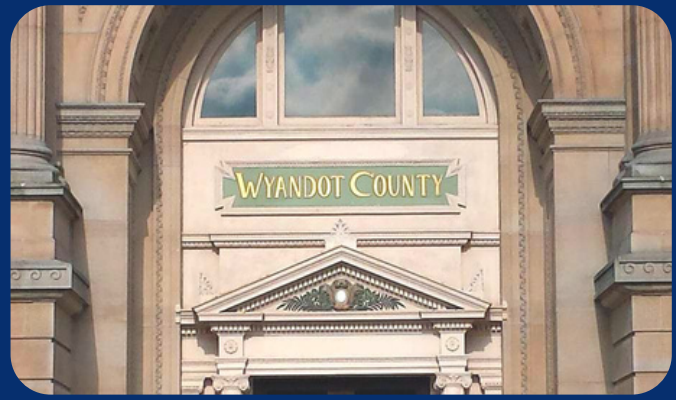
Featured Speaker

 **Jeri Steinbrook**
Workforce Training Coordinator
Center to Advance Manufacturing

**WEDNESDAY, MAY 20
WYANDOT COUNTY EMS
401 N WARPOLE ST, UPPER SANDUSKY
8:00 AM - 9:00 AM**

REGISTER NOW

WYANDOT COUNTY NEWS



Commercial & Industrial Property Transfers

Since the last newsletter report, a snapshot of local commercial and industrial property transfers can be found below:

BUYER	PROPERTY REFERENCE	ADDRESS	SALE DATE	SALE PRICE
BROKEN SWORD REAL ESTATE LLC	Steer Barn Restaurant	1144 Wyandot Ave, Upper Sandusky	10/16/2025	\$450,000
THE HOLE ENCHILADA LLC	Valcan Fire Protection	2600 State Hwy 568, Carey	10/24/2025	\$1,900,000
DERR NICHOLAS R & TIFFANY J JTS	BF Walton & Sons	6655 State Hwy 67, Upper Sandusky	10/27/2025	\$110,000
HEDGEWOOD 134 LLC	Voice of Hope building	134 E Wyandot Ave, Upper Sandusky	11/10/2025	\$220,000
SLOE PROPERTIES LLC	Old car lot (N of Subway)	N Warpole St, Upper Sandusky	12/2/2025	\$35,000
221 S SANDUSKY LLC PO BOX 295	Old NAPA Building & Kerr's Auto	221 S Sandusky Ave, Upper Sandusky	12/3/2025	\$450,000
LEMIRE JASON M & JULIA E TRUSTEES	Pagnard's Barber Shop	211 N Sandusky Ave, Upper Sandusky	1/20/2026	\$195,000
TK NTERPRISES LLC	Family Dollar Store	540 N Warpole St, Upper Sandusky	3/6/2026	\$400,000
LM MILLER PROPERTIES LLC	Saum's	501 N Vance St, Carey	3/11/2026	\$50,000
233 VENTURES LLC	Old Elevator property	233 S Sandusky Ave, Upper Sandusky	3/17/2026	\$53,000
FELKEY ALLYSON L & RYAN J JTS	Former Wyandot Firearms	120 N Warpole St, Upper Sandusky	3/17/2026	\$220,000
21 LEE PROPERTIES LLC	Apartment building	216 S Sandusky Ave, Upper Sandusky	3/20/2026	\$157,000

Commercial Listings

CTM Industrial Park Site 1

For Sale: \$25,000 / acre

(Commerce Way, Upper Sandusky)

Shovel-ready 7.267 acre site in Upper Sandusky's Industrial Park. Located adjacent to the 4-lane, divided US-23/US-30 and an interchange. The site owner is offering at a reduced rate when considering build-to-suit opportunities.



L&L Land Development Site

For Sale: \$25,000 / acre

(South SH-67, Upper Sandusky)

This development ready site is situated on the south end of Upper Sandusky and 2 miles from 4-lane US Routes 23 & 30. The site is bordered by a CSX Transportation main line, and by State Route 67. The owner is willing to sell at \$25,000 per acre if a build-to-suit agreement is reached.





OHIO ECONOMIC DEVELOPMENT NEWS

NW Ohio Region Sees Significant Project Announcements

The month of March brought a number of significant economic development project announcements within the Northwest Ohio region. The following, as reported by the Regional Growth Partnership, show the abundant successes of our peer organizations in the region:

First Quality - Fulton County

In early March, First Quality Home Care Products, LLC announced plans to open a new production facility in Archbold, Ohio in Fulton County. This is the second major investment in Northwest Ohio by the First Quality Group of companies (“First Quality”) in the past year. The company anticipates beginning their project in 2028 and currently estimates the project will require investment of up to \$300 million to transform an existing building into an advanced manufacturing facility, providing significant benefits and growth to the community, including the creation of 400 new jobs.

V-Rod USA - Williams County

Also in early March, a North American leader for fiberglass rebar announced plans to open its first Ohio facility in Williams County. V-Rod USA will invest more than \$7 million at a new location in Edon, Ohio, to manufacture composite rebars for the U.S. market. The company is expected to create at least 60 jobs over time upon moving into a 127,000 square-foot facility.

Autokiniton - Sandusky County

In mid-March, the Sandusky County Economic Development Corporation (SCEDC) and Autokiniton announced a \$313 million expansion of Autokiniton’s Bellevue manufacturing facility. The project will add roughly 215,000 square feet, install new production lines and state-of-the-art assembly equipment, upgrade rail access, and expand tooling and machinery. Work begins immediately and is expected to be completed in about 18 months. The expansion will create 97 new jobs and retain approximately 440 existing positions at the Bellevue plant.

Google Data Center - Allen County

The same week, leaders in Lima, Allen County, Ohio announced Google’s historic \$500 million capital investment for a new data center, one of the largest private-sector commitments in our region’s history, supporting hundreds of construction and infrastructure jobs. Beyond the facility itself, a strategic \$50 million is being channeled into local infrastructure, strengthening the foundation of their community. As a hub for powering day-to-day technologies ranging from personal electronics, to hospitals and key businesses, to critical government services, this site will sustain high-impact permanent jobs, anchoring Allen County as a premier destination for the digital economy.

MISSION STATEMENT:

The WCOED was established to assist existing local businesses in economic development projects enabling them to remain profitable and competitive. In addition, we strategically research existing supply chains and regional industries to target and recruit new business development into the community. Ultimately, it is our intent to help improve the overall economic viability and quality of life in Wyandot County and the various municipalities located therein.

A special thanks to our

PLATINUM MEMBERS:



GOLD MEMBERS:

Carey Exempted Village Schools
The Composites Solution Partner
CSI Construction Services Inc.
Custom Glass Solutions
First Citizens National Bank
First National Bank of Sycamore
Freedom Caregivers
Hempy Water
Kimmel Corporation

Kirbys Sand & Gravel
Marion Technical College
M.C. Diversified
Mohawk Local Schools
National Lime & Stone Company
North Central Electric Cooperative
Ohio Logistics
Prospira America Corporation
Roynon Electrical Products Co.

Schilling Propane Service
Sycamore Telephone Company
Thrive Local
UIS Insurance & Investments
Upper Sandusky Schools
Vancrest of Upper Sandusky
WesBanco
WMS Marketing Services

SILVER MEMBERS:

A-1 Printing
AEP Ohio
ACI Alvada Construction Co.
Arc Private Wealth
Edward Jones - Chris Daris
Hancock-Wood Electric Coop.

Key Realty - Ken Lucius
Mid-Ohio Energy Cooperative, Inc.
OPS Controls
Peterman Associates, Inc.
Pfeifer Hardware
Regina Vent Realty LLC

Roth Bacon Moon Attorneys, LLC
Tuttle Construction Inc.
Union Home Mortgage
Village of Sycamore
Wyandot County Skilled Nursing & Rehabilitation Center

RECIPROCAL & EX-OFFICIO MEMBERS:

Carey Area Chamber of Commerce
Wyandot Chamber of Commerce
Wyandot Co. Board of Developmental Disabilities

Wyandot County Office of Economic Development

Greg Moon - Executive Director
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 Upper Sandusky, OH 43351
 419-294-6404
gmoon@wcoed.com